



# 2017 University West August 16-18, 2017 Registration Form

Send completed form to AAMGA Headquarters or you can register online at [www.aamga.org](http://www.aamga.org).

## Registration Information

Name \_\_\_\_\_  
 Agency/Company \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_  
 State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_ Fax \_\_\_\_\_  
 E-mail \_\_\_\_\_  
 Supervisor's E-mail \_\_\_\_\_

First Time Attendee?  Yes  No

## Membership

AAMGA  
 NAPSLO  
 Guest of \_\_\_\_\_  
(AAMGA or NAPSLO Member Company)

## Method of Payment

Check  Visa  MasterCard  American Express  
 Make all checks payable to AAMGA University

Card # \_\_\_\_\_  
 Exp. Date \_\_\_\_\_ / \_\_\_\_\_  
 Name on Card \_\_\_\_\_  
 Signature \_\_\_\_\_

## Hotel Reservation Information

The AAMGA University special single/double occupancy rate of \$99.00/night, plus tax, is available from August 16-18, 2017 at the Scottsdale Plaza Resort (800-832-2025), 7200 N. Scottsdale Road, Scottsdale, Arizona. Reduced room rate will be available until July 17th or until group block is sold out whichever occurs first.

## Dietary or Disability Concerns

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## AAMGA Headquarters

610 Freedom Business Center, Suite 110 King of Prussia, PA 19406  
 Phone: 610-992-0022 | Fax: 610-992-0021  
 Direct Questions to Gail Roth, [gail@aamga.org](mailto:gail@aamga.org) or 484-235-5860.

## Please Check the Courses You Will be Attending from the Selections Below (Select 1 Per Session)

Wednesday, August 16, 2017	Level	Cost
<input type="checkbox"/> Welcome Reception	5:30 - 7:30 pm	Included

## Thursday, August 17, 2017

Level	Cost
<b>Morning Session</b>	
<input type="checkbox"/> An Introduction to the Lloyd's Marketplace*	100   \$150
<input type="checkbox"/> Introduction to E&S Product Lines*	100   \$150
<input type="checkbox"/> Common Classes Case Studies	200   \$175
<input type="checkbox"/> YOU Decide: Cutting Edge Employment Cases	200   \$150
<input type="checkbox"/> Catastrophe Claims: Weather, Terrorism and Emerging Risk Exposures	300   \$150
<input type="checkbox"/> Behavioral Insight & Leadership	300   \$150

## Afternoon Session

<input type="checkbox"/> Introduction to General Liability*	100	\$175
<input type="checkbox"/> Program Business – Keys to Developing, Marketing and Managing	100	\$150
<input type="checkbox"/> What's In A Name? When It Comes to Additional Insureds, Much More Than You Think	200	\$150
<input type="checkbox"/> Being the CEO of Your World: Prepare Great... Sell Great	200	\$150
<input type="checkbox"/> Leader, Manager, Coach: The Right Skills for the Right Moments	200	\$150
<input type="checkbox"/> Emerging Issues & Trends: Increasing Challenges in Workforce Dynamics	200	\$150

## Evening

<input type="checkbox"/> Networking Reception	5:30 - 7:30 pm	Included
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## Friday August 18, 2017

Level	Cost
<b>Morning Session</b>	
<input type="checkbox"/> Introduction to Property*	100   \$175
<input type="checkbox"/> Introduction to Garage*	100   \$150
<input type="checkbox"/> Comprehensive Employee Risk Management	200   \$150
<input type="checkbox"/> Expanding Your Horizons: A Deeper Dive into Property Endorsements and Enhancements	200   \$150
<input type="checkbox"/> Liquor Liability – Underwriting, Dram Laws, Case Studies and more	200   \$150
<input type="checkbox"/> Contracts as a Tool in Managing Risk	300   \$150

## Afternoon Session

<input type="checkbox"/> Introduction to Business Income*	100	\$150
<input type="checkbox"/> Professional and Management Liability: The Evolving Issue of "Loss"	200	\$150
<input type="checkbox"/> Internships: A Panel Discussion	200	\$150
<input type="checkbox"/> A Whole New World: Insuring Recreational and Medical Cannabis	200	\$150
<input type="checkbox"/> Wraps, Gaps and Contract Traps	300	\$150

\*Indicates Student Track - Open to University RMI Students

## Tuition

Total Tuition Due \$ \_\_\_\_\_  
 Early Registration Discount - 10% (Received by July 7, 2017)  
 Total Amount Enclosed \$ \_\_\_\_\_

**All classes qualify for AAMGA University CIW and CMGA designation credits**