

# UNDERWRITING BOOT CAMP



## WEEK TWO: INTERMEDIATE TRAINING

AMWINS BROKERAGE OF TEXAS, PREMIER PLACE,  
5910 N CENTRAL EXPRESSWAY #500, DALLAS, TX 75206

OCTOBER 17-21, 2016

### PROGRAM OVERVIEW

AAMGA Underwriting Boot Camp, Week 2: Intermediate Training is designed to advance technical underwriting competencies and professional development of new underwriters. AAMGA educators and professionals will incorporate their industry knowledge, review actual submissions and case studies, drive team discussions, and foster individual decision-making in this interactive learning experience.

### PARTICIPANTS CAN EXPECT TO:

- Build a framework and thought process for analyzing and assessing risk
- Become familiar with Property and General Liability forms used to customize coverage, as well as ancillary lines of business
- Develop an understanding of underwriting issues related to specific classes of business
- Learn to understand and apply company underwriting guidelines
- Discover marketing and sales techniques and approaches

### WEEK TWO TARGET AUDIENCE

Week 2 requires a fundamental knowledge of common General Liability and Property forms and coverage. Individuals should be new to or moving into a decision making role for new business and/or renewal account underwriting.

Please note: Week 2 is designed to be a self-contained learning experience; participation in Week 1 is not a prerequisite. However, individuals who completed Week 1 will find Week 2 to be an excellent complement to the Week 1 training.

### TUITION

WEEK TWO ..... \$950

Tuition includes:

- Lunch Monday - Friday
- Classroom supplies
- Flash drive with electronic access to instruction materials. **Note: Laptops are strongly recommended. Printed materials will not be provided.**

### ACCOMMODATIONS

AAMGA has arranged a discounted hotel rate of \$149.00 plus applicable taxes for a single room at the **Magnolia Hotel Dallas Park Cities, 6070 N Central Expressway, Dallas, TX 75206.**

**Make your reservation** before September 27th to secure the low rate. Please note hotel costs are not included in tuition fees.

### CLASS OF BUSINESS UNDERWRITING TOPICS INCLUDE:

- Habitational
- Artisan & General Contractors
- Restaurants, Bars & Taverns
- Lessor's Risk
- Vacant Buildings
- Hotels/Motels
- and more!

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### REGISTRATION FORM

Name \_\_\_\_\_

Organization Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Supervisor's E-mail \_\_\_\_\_

Food allergies or dietary restrictions? Please provide additional information:

\_\_\_\_\_  
\_\_\_\_\_

If you are a local attendee, will you require on-site parking each day?

WEEK TWO ..... \$950

TOTAL AMOUNT ENCLOSED \$ \_\_\_\_\_

#### METHOD OF PAYMENT

Check  Visa  Mastercard  American Express

Make all checks payable to **AAMGA University**

Name on Card \_\_\_\_\_

Card# \_\_\_\_\_ Exp. Date \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_

Signature \_\_\_\_\_

#### EMAIL COMPLETED FORM TO ALYSSA BOUCHARD AT AAMGA HEADQUARTERS:

610 Freedom Business Center, Suite 110

King of Prussia, PA 19406

610-992-0022

[www.aamga.org](http://www.aamga.org)

[alyssa@aamga.org](mailto:alyssa@aamga.org)

For additional details, please contact Alyssa Bouchard, Assistant Executive Director at [alyssa@aamga.org](mailto:alyssa@aamga.org) or 484-235-5860

Cancellation Policy: Registrants can receive a full refund up until Friday, September 16th. No refunds are available after September 16th.